



CORPORATE PARTNERSHIPS

**need. solution. impact.**

INSTITUTE OF  
INTERNATIONAL  
EDUCATION



need.

FINDING GLOBALLY-MINDED EMPLOYEES:

# corporate career services

## need.

To identify and recruit globally-minded employees who understand how to do business in an international context.

## solution.

IIE has direct access to an extensive pool of exceptionally talented candidates, including pre-screened, international professionals returning to their countries of origin and US professionals with international education and/or work experience. IIE will help you identify target recruitment areas and match your needs with appropriate candidates worldwide.

## impact.



“We were looking for outstanding American candidates with knowledge of the world economy. IIE helped connect us with young leaders with significant international experience, several of whom Lehman Brothers has hired.”

— Candace Darling  
Vice President  
Investment Banking Analyst Recruiting Manager  
Lehman Brothers

opening minds to the world®

BUILDING FUTURE WORKFORCE CAPACITY:

# corporate award programs

## need.

To demonstrate your commitment to the local communities and regions around the world where you do business.

To build a highly skilled future workforce in international locations where you have made significant investments.

## solution.

Sponsoring scholarship and award programs for residents of countries where you do business is a tangible, visible investment in the country's people and future, and a highly-effective means of enhancing your corporate image and reputation. Giving back to these communities and fostering the development of leaders helps to build the long-term relationships that advance corporate objectives internationally. IIE is a full service organization that can design and implement all aspects of your award program, from publicity and recruitment to complete financial and administrative supervision.

## impact.



“We've had a long standing partnership with IIE. Their programs help us to achieve our mission of investing in initiatives that improve educational opportunity and strengthen GE communities around the world.”

— Bob Corcoran  
Vice President of Corporate Citizenship  
General Electric  
President, GE Foundation

opening minds to the world®



**solution.**

**impact.**



RETAINING INTERNATIONAL STAFF:  
children of employee  
scholarships

## need.

To attract and retain key US and international staff by demonstrating your commitment to employees and their families.

## solution.

Children of Employee Scholarship programs enable you to invest in the future of the families of US and international staff, while offering important benefits that help to retain these key employees. IIE can use its many years of experience in this area to design and implement a program that is specifically tailored to the needs of your corporation.

## impact.



“IIE is truly a global partner. They handle the complexities of our scholarship program in 180 countries with ease and professionalism.”

— Karen Beck  
International Development Specialist  
International Employee Development  
ChevronTexaco Overseas Petroleum

## WHAT IS THE INSTITUTE OF INTERNATIONAL EDUCATION?

- The world's most experienced global higher education and professional exchange agency
- Administrator of the Fulbright Program, the US Government's flagship international exchange program
- Provider of training and leadership development programs for public and private sector professionals around the world
- Organizer of democracy-building, civil society and free-market training initiatives in transitional societies
- Initiator of projects that help students and scholars worldwide, including testing and advising, scholarships, information on opportunities for international study, and emergency financial assistance
- Provider of international affairs programs and visitor and protocol services that enrich our communities and regions

## WHY IS IIE NEEDED?

Broadening the outlook of future leaders through academic and professional exchange strengthens their ability to think and act on a global basis. Academic and professional exchange is also a critical means for transferring knowledge and skills across borders and preparing a new generation of global citizens. In the years ahead, these activities will be more important than ever, since many of the world's problems can only be solved on a transnational basis.

## IIE OFFICES

### IIE HEADQUARTERS NEW YORK

809 United Nations Plaza  
New York, NY 10017-3850  
telephone: 212-984-5381  
email: [development@iie.org](mailto:development@iie.org)

IIE WASHINGTON DC  
1400 K St. NW  
Washington, DC 20005  
telephone: 202-326-7664  
email: [opd@iie.org](mailto:opd@iie.org)

IIE MIDWEST – CHICAGO  
155 N. Wacker Dr., Suite L-500  
Chicago, IL 60606  
telephone: 312-644-1400  
email: [midwest@iie.org](mailto:midwest@iie.org)

IIE ROCKY MOUNTAIN – DENVER  
104 Broadway, Suite 500  
Denver, CO 80203  
telephone: 303-837-0788  
email: [rockymountain@iie.org](mailto:rockymountain@iie.org)

IIE SOUTHERN REGION – HOUSTON  
520 Post Oak Boulevard, Suite 740  
Houston, TX 77027  
telephone: 713-621-6300  
email: [IIEHouston@iie.org](mailto:IIEHouston@iie.org)

IIE WEST COAST – SAN FRANCISCO  
41 Sutter St., Suite 510  
San Francisco, CA 94104  
telephone: 415-362-6520  
email: [iiesf@iie.org](mailto:iiesf@iie.org)

### INTERNATIONAL OFFICES

Bangladesh  
China (Beijing)  
China (Hong Kong)  
Egypt  
Hungary/Europe  
India  
Indonesia  
Mexico/Latin America  
Philippines  
Russia  
Thailand/Southeast Asia  
Ukraine  
Vietnam

## SOME OF IIE'S PARTNERS

ABB | CHEVRONTEXACO | CISCO SYSTEMS | GE FOUNDATION | THE GOLDMAN SACHS FOUNDATION  
LEHMAN BROTHERS | LEVI STRAUSS | LOCKHEED MARTIN  
LUCENT TECHNOLOGIES FOUNDATION | MATTEL | STARR FOUNDATION (AIG CORPORATION)

[www.iie.org](http://www.iie.org)