

Projects and Sponsors

In fiscal 1996 IIE provided a variety of services for the projects and sponsors listed below.

Educational Exchange, Training, and Technical Assistance Programs

AGRICULTURE/NATURAL RESOURCE MANAGEMENT

Bangladesh Agricultural Institute
Ford Foundation

Bangladesh Agricultural University
Ford Foundation

Centre for Natural Resources/Bangladesh
Ford Foundation

East India Rice 2
Ford Foundation

Indonesia Natural Resources Management Project
USAID

National Farming Systems/Bangladesh
Ford Foundation

Pakistan Agricultural Research Project
World Bank

ARTS

Bangla Academy/Folklore
Ford Foundation

Cintas Fellowships
Cintas Foundation, Inc.

Crossings
U.S.-Mexico Fund for Culture

East Central Europe Cultural Leadership Project
The Pew Charitable Trusts; The Trust for Mutual Understanding; The Soros Foundation/Hungary; Independent Theatre and Dance Foundation

Fund for U.S. Artists at International Festivals and Exhibitions
National Endowment for the Arts; The Pew Charitable Trusts; The Rockefeller Foundation; USA

Guildford School of Acting and Drama/United Kingdom
Guildford School of Acting and Drama

INROADS
Ford Foundation

International Presenters Forum
The Pew Charitable Trusts

Jahangirnagar University
Ford Foundation

Lila Wallace-Reader's Digest Artists at Giverny Program
Lila Wallace-Reader's Digest Fund

Lila Wallace-Reader's Digest International Artists Program
Lila Wallace-Reader's Digest Fund

Royal Academy of Dramatic Art/United Kingdom
Royal Academy of Dramatic Art

Studio Art Centers International
Studio Art Centers International

Webber Douglas Academy of Dramatic Art/United Kingdom
Webber Douglas Academy of Dramatic Art

Yale School of Drama Scholarships
Ford Foundation

BUSINESS, TRADE, AND ECONOMICS

Africa Water and Wastewater Sector Orientation Visit
U. S. Trade and Development Agency (USTDA)

Chilean Environmental Officials
USTDA

Committee for Capital Markets Standards
Ministry of Finance/Panitia Standar Profesi Pasar Modal/Indonesia

East German Young Leaders: Economic Development
Friendship in Freedom; USA

Enforcement of Intellectual Property Rights in China
USA

Ford Foundation Postdoctoral Research Fellowship Program in Economics
Ford Foundation

Free Market Development Advisers Program
USAID

Indonesia Public & Private Sector Clean Technology Project
USTDA

Japan-IMF Scholarship Program for Advanced Studies
International Monetary Fund

Malaysian Minister of Health Orientation Visit and Business Briefing
USTDA

Mandela Economic Scholars Program
USAID

Mexico City Mass Transit Orientation Visit
USTDA

Pennzoil Caspian Development Scholarship Program
Pennzoil Company

Shangri-La Hotel (Kowloon) Scholarship Program
Shangri-La Hotel (Kowloon) Ltd.

University of Chittagong/Ford Foundation
Ford Foundation

COMMUNICATIONS

Korea Press Center Journalist Training
Korea Press Center

Samsung Press Program
Samsung Press Foundation

South Africa Radio Station Managers
Open Society Institute/South Africa; USA

North American Journalist Exchange
The Freedom Forum

DEMOCRATIC DEVELOPMENT

Business for Russia
USA

Central and Eastern European Law Initiative (CEELI)
USAID

Governance/India
Ford Foundation

Uganda Election Process
United Nations Development Programme

EDUCATION

Chilean Program for Educational Professionals
Chilean Ministry of Education

Comparative and International Education Society (CIES) Secretariat

Dallas International School Teacher Exchange
Dallas International School

Indonesia University Rector Study Tour
Ford Foundation

Teaching English as a Foreign Language (TEFL) Enrichment Program for Junior High and Junior College Teachers
Ministry of Education/Taiwan

Thailand/Malaysia Higher Education Orientation Visit & Business Briefing
USTDA

United Negro College Fund Partnership
Ford Foundation

U.S. - South Africa University Linkages Program
Anonymous

HEALTH

BIRPERHT: Strengthening Capacity for Women
Ford Foundation

International Health Policy Program
Carnegie Corporation of New York; The Pew Charitable Trusts; World Bank

Italian Medical Schools
Government of Italy

INTERNATIONAL RELATIONS

Centre for Foreign Relations/Tanzania
Ford Foundation

Denver World Affairs Council

India/Bangladesh Dialogue
Ford Foundation

Neemrana Initiative
Ford Foundation

Proshika Policy
Ford Foundation

South Asian Regional Dialogue
Ford Foundation

Southern African Security Project
Carnegie Corporation of New York; Government of Denmark

University of Nairobi/Institute for Development Studies
Ford Foundation

LANGUAGE

Colombian Professionals Program
COLFUTURO - Fondation Para el Futuro de Colombia

Foreign Language Teaching Assistant Program
Bunsai Intercultural Student Exchange; The German Marshall Fund of the United States; USA

French Government Teaching Assistantships in English
Government of France

Korean Teaching Assistantships in English
Ministry of Education/Korea

Paedagogischer Austauschdienst Teaching Assistantships
Paedagogischer Austauschdienst/Germany

Salzburg Summer School/German for Foreigners/Austria
Austro-American Society

Scuola Leonardo da Vinci/Italy
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Summer Study in Indonesia
U.S. - Indonesia Society

MULTIDISCIPLINARY

Adell and Hancock Fund
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Instituto Brasil-Estados Unidos (IBEU)

Burma Refugee Scholarship Program
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California Culinary Academy Scholarships
The California Culinary Academy

Career Development Fellowship Program (CDFP/South Africa)
Anonymous; USAID

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Chiles Foundation

Colin and Brooke Lee Internship in International Affairs

Desmond Tutu Scholarships
USAID

Deutscher Akademischer Austauschdienst Grants
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Dutch Undergraduate Program
Netherlands America Commission for Cultural Exchange

East Asia Regional Training Project
USAID

Edmund S. Muskie Fellowship Program
USA

Eisenhower Exchange Fellowships
Eisenhower Exchange Fellowships, Inc.

Encyclopaedia Britannica Scholarship Program
DeSa InterAmerican Foundation

Finnish Undergraduate Program
Finland-U.S. Educational Exchange Commission

Freedom Support Act Undergraduate Scholarship Program/Preacademic Program
USA

Fulbright/CONACYT/IIE Scholarship Program
Consejo Nacional de Ciencia y Tecnologia (CONACYT); U.S.-Mexico Commission for Educational and Cultural Exchange/USA

Fulbright Preacademic Program
USA

Fulbright Student Programs
USA and 130 governments

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Germanistic Society of America/Quadrille Fellowships
Germanistic Society of America

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Hubert H. Humphrey Fellowship Program
USA

Houston Junior Chamber of Commerce Grants-in-Aid
Houston Junior Chamber of Commerce Foundation

Houston Junior Chamber of Commerce's Internship for International Affairs
Houston Junior Chamber of Commerce Foundation

IIE Undergraduate Scholarship Program/Latin America
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Raymond Luce (in memory of his sister, Erma Luce Zachrisson)

Indonesia National Library Study Tour
Ford Foundation

International Visitor Program
USA

Japan Local Autonomy College U.S. Study Tour
Japan Ministry of Home Affairs Local Autonomy College

JIAM-U.S. Study Tour
Japan Intercultural Academy of Municipalities

Kenneth Holland Regional Office Awards
Kenneth Holland Fund; Mary Holland; Estate of Susan Sawyer Holland

Korean Ministry of Government Administration (MOGA) Officials
Republic of Korea, Ministry of Government Administration

Latin American Airways Travel Grant Program
American Airlines; United Airlines; Continental Airlines

Lenora Lindsley Endowment Program
Lenora Lindsley Endowment

Louise and George Woods Emergency Loan Fund

Louise Woods Memorial Scholarship Fund/Portugal
Louise Woods Memorial Scholarship Fund

Lusk Memorial Fellowship
Charles D. Lusk and Marie Koupal Lusk Trust

Malawi Human Resources and Institutional Development Project
USAID

Marie Bruesselbach Memorial Scholarships
Marie Bruesselbach Memorial Trust

Marge Eckhardt Memorial Scholarships
Marge Eckhardt Family

Michael Vinciguerra Scholarships
Michael Vinciguerra Fund

Monica Mourier de Archibald Memorial Fellowship/Argentina
Archibald Memorial Fund

Nancy Petry Scholarship

Netherlands-America Foundation Grants
Netherlands-America Foundation

National Security Education Program (NSEP)
U.S. Department of Defense

North American Regional Academic Mobility Program (RAMP)
U.S. Department of Education; GE Fund

Okinawa Fellowships
Okinawa Human Resources Development Foundation

Pagnucco/Bainbridge Memorial Scholarship Program
Pepsi-Cola International

Pedro Barrie de la Maza Scholarship Program
Fundacion Pedro Barrie de la Maza

Professional Development Fellowships Program
U.S. Department of State

Quadrille Ball Scholarship Program/Germany
Quadrille Ball Committee of the Germanistic Society of America

Ratner Scholarship Program
Ratner Trust Fund

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Richard Horovitz Fund

Samantha Smith Memorial Exchange
USA

Santa Fe Pacific Gold Scholarships
Santa Fe Pacific Gold Corporation

Scholar Exchange Program/United Kingdom
Education Development Center, Inc.

Shankar Ghose Travel Grant
Ford Foundation

South African Education Program
USAID; various U.S. corporations and foundations

Stanford University - New Democracy Fellowship Program
Stanford University

Swedish Undergraduate Program
Sverige-Amerika Stiftelsen

UNESCO Long-Term Fellowship Programs: Africa/Asia
United Nations Educational, Scientific and Cultural Organization (UNESCO); USA

UNESCO Short-Term Fellowship Programs: Africa/Asia/Europe-Arabic/Latin America
United Nations Educational, Scientific and Cultural Organization (UNESCO); USA

U.S./France Exchange
Marillonnet Fund

U.S./Swiss Exchange
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USA

Watumull Scholarship Program
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William and Tona Shepherd Fellowships
William and Tona Shepherd Fund

World Bank Professional Development Program
World Bank

NGO DEVELOPMENT

Asia Pacific WINGS (Women in the Nongovernmental Sector)
The Freeman Foundation; The Japan Foundation Center for Global Partnership; Levi Strauss, KK

Church Leaders Development Project/South Africa
Ford Foundation

Elisabeth Luce Moore Leadership Program for Chinese Women
The Henry Luce Foundation, Inc.

International Human Rights Internship Program
Danida; European Human Rights Foundation; Ford Foundation; The John D. and Catherine T. MacArthur Foundation; The John Merck Fund; Joyce Mertz-Gilmore Foundation; Swedish NGO Foundation for Human Rights

Nonprofit Management in West Africa
Ford Foundation

SCIENCE AND TECHNOLOGY/ ENVIRONMENT

Asia Sustainable Energy Initiatives (ASEI): India/Indonesia/Philippines
USAID

Bangladesh Water Development
Ford Foundation

Brazil-U.S. Energy Training Program
USAID

Chilean Industrial Engineers
Descubriendo Chile en el Mundo

Chung Shan Institute of Science and Technology/Taiwan
Chung Shan Institute of Science and Technology

Energy Training Program
USAID

Environmental Initiatives for America: OLADE
USAID

Environmental Initiatives for America: CONCAUSA
USAID

General Electric Scholarships
GE Fund

Global Engineering Education Exchange (GE³)
AT&T Foundation; National Science Foundation; U.S. Department of Education

Ghana Economic Analysis for Electric Utilities
USAID

Ghana Human Resource Development
USAID

Halco Scholarship/Guinea
Halco (Mining), Inc.

India: Solid & Liquid Waste-to-Energy
USAID

Indonesia Private Power Development
USAID

Iochpe Scholarship
Iochpe Foundation

Leadership Development Program (Egypt)
USAID

Mexico-U.S. Energy Training Partnership
USAID

Mongolia Alternate Energy Technologies
USAID

NIS Energy Training Development Project
USAID

Philippines Gas Contract Negotiations
USAID

Philippines Rural Electrification Project
USAID

U.S.-Asia Environmental Partnership (USAEP) Environmental Exchange Program
USAID

Professionals from New German Lander & East Berlin: Environmental Protection
The German Marshall Fund of the United States

SOCIAL SCIENCE

East German Young Leaders: Social Workers
Friendship in Freedom; USA

Li Foundation Scholarships in Sociology
Li Foundation

Professionals from New German Lander and East Berlin: Social Services, Education and Public Policy
The German Marshall Fund of the United States

Regional Program of Graduate Fellowships in the Social Sciences
Ford Foundation; The William and Flora Hewlett Foundation; The John D. and Catherine T. MacArthur Foundation

Educational Services

ADVISING

East-West Center Representation in Hong Kong, Thailand, Indonesia
East-West Center/Honolulu

Educational Advising: Hong Kong/Mexico, and Regional Advising Consultancies: NIS/Central America and Caribbean
USA

IIE Information Center
Booth Ferris Foundation; Friends of the Information Center

University Fairs: Hong Kong/Bangkok/Jakarta/Tokyo/Osaka/Madras
AT&T; Bank of America; Northwest Airlines; Siam Commercial Bank; Western Union; and other corporations

TESTING

Consultancy on Educational Testing in East Central Europe, Southeast Asia, Latin America
Educational Testing Service

Secondary School Admissions Test: Hong Kong
SSATB

Computer-Based Testing: Mexico/Indonesia
Sylvan Prometric

Test of English as a Foreign Language (TOEFL) and Institutional TOEFL: East Central Europe/Indonesia/Mexico/Thailand/Russia
Educational Testing Service

Test of English in International Communication (TOEIC): Hong Kong/Indonesia
Chauncey Group

PUBLICATIONS

Academic Year Abroad 1996/97
An International Guide to Chicago Ameritech

East Central Europe Information Exchange
The Andrew W. Mellon Foundation; The Pew Charitable Trusts

Financial Resources for International Study: A Guide for U.S. Students and Professionals

Funding for U.S. Study: A Guide for International Students and Professionals
Ford Foundation

Guide to Regional Networking in Southern Africa: Cross-border linkages to promote democracy & development
Anonymous; INTERFUND; Patrick and Anna Cudaby Fund; W.K. Kellogg Foundation

Increasing Women's Participation in International Scholarship Programs
Ford Foundation

Open Doors 1995/96: Report on International Educational Exchange
USA

Study Abroad: A Guide for Women
Ford Foundation

Sustaining Linkages Between U.S. & Southern African Universities - An Analysis & Inventory
The Rockefeller Foundation; W.K. Kellogg Foundation

U.S. Independent Sector Involvement in Southern Africa - A Report to the Southern Africa Grantmakers' Affinity Group
Charles Stewart Mott Foundation; Ford Foundation; The Henry J. Kaiser Family Foundation; W. K. Kellogg Foundation

Vacation Study Abroad 1996/97

CONFERENCES

Educational Leadership Program on Liberal Education in a Civil Society: Budapest
Christian A. Johnson Endeavor Foundation

Freedom Support Act Workshops on Developing a Civil Society: Chicago/Houston
USA

Fulbright Seminars: Chicago/Denver/San Francisco/Washington
USA and private contributions

Hubert H. Humphrey Alumni Conferences: Hungary/Mauritius
USA

Increasing Women's Participation in International Scholarship Programs: New York
Ford Foundation

IHRIP Workshop on Economic, Social and Cultural Rights: Chiangmai, Thailand
Ford Foundation

INROADS/Africa: New York
Ford Foundation

Mexican Multi-Sector Conference: Kansas City
USTDA

Muskie Workshop on Developing a Civil Society: Washington
USA

Ninth IIE Biennial Seminar on International Education: Chicago/Houston/New York/San Francisco

North American Mobility Initiatives: Guadalajara
USA

World Bank/EBRD Power & Transportation Conference: St. Louis
USTDA

Corporate and Institutional Services

CHILDREN OF EMPLOYEE PROGRAMS

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INTERNATIONAL PURCHASING

American University in Cairo; Center For Advanced Social Science; Centro International de Agricultura Tropical; Education Development Projects Implementing Task Force; Evangelical Lutheran Church in Tanzania; Ford Foundation/New York & West Africa; GLOBAL 2000; IMO Self Help Organization; International Centre for Research in Agroforestry; International Board for Soil Research & Management; International Fertilizer Development Center; International Institute of Tropical Agriculture; International Livestock Research Institute; International Maize & Wheat Improvement Center; International Potato Center/Peru; J.A.A.R.S., Inc.; Missionary Auto Truck Service; North American Baptist Conference; PRAAP/IREC; PACT; The Rockefeller Foundation; RBMU International; Sasakawa Africa Association; Techno-Serve; United Bible Societies; Wageningen Agricultural University; West Africa Rice Development Association; Wildlife Conservation Society

OTHER SERVICES

Intercultural Management Services

Locator Reports
U.S. Corporations

Returning to... Series includes Hong Kong/Indonesia/Mexico/Venezuela Corporations and local American Chambers of Commerce

Giving to IIE

Since 1919 IIE has developed and administered exchange and training programs and provided educational services and other assistance. From helping international scholars displaced by war to strengthening U.S. expertise in the burgeoning global marketplace, IIE works to help meet changing world needs. IIE is most grateful for the generosity of foundation, corporate and individual supporters, without which this work would not be possible. We thank all those listed below who have supported IIE's special initiatives, contributed to IIE's Capital Campaign, made unrestricted charitable donations, or participated in fundraising events.

Special Initiatives

These are programs IIE initiated or expanded to meet timely objectives with the support of individuals, foundations, corporations, and governments.

ARTS INTERNATIONAL

Inroads

Ford Foundation

The Fund for U.S. Artists at International Festivals and Exhibitions

The National Endowment for the Arts

The Pew Charitable Trusts

The Rockefeller Foundation

USIA

International Presenters Forum

The Pew Charitable Trusts

Lila Wallace-Reader's Digest Artists at Giverny

The Lila Wallace-Reader's Digest Fund

Cultural Leadership Project for East and Central Europe

The Pew Charitable Trusts

The Trust for Mutual Understanding

The Soros Foundation/Hungary Independent Theatre and Dance Foundation

Other Initiatives

The Cintas Foundation, Inc.
Philip Morris Companies, Inc.
U.S.- Mexico Fund for Culture

SOUTHERN AFRICAN PROGRAMS

Career Development Fellowship Program

Anonymous
USAID

Church Leaders Development Project/South Africa

Ford Foundation

South Africa Radio Station Managers

Open Society Foundation/South Africa
USIA

South African Education Program

USAID

Various U.S. corporations and foundations

Southern African Information Exchange

Anonymous

Patrick and Anna Cudahy Fund

Ford Foundation

INTERFUND

The Henry J. Kaiser Family Foundation

W.K. Kellogg Foundation

Charles Stewart Mott Foundation

The Rockefeller Foundation

Southern African Security Project

Carnegie Corporation of New York

Government of Denmark

Government of Denmark

U.S.-South Africa University Linkages Program

Anonymous

OTHER INITIATIVES

Asia Pacific WINGS: Women in the Non-Governmental Sector

The Freeman Foundation

The Japan Foundation Center for Global Partnership

Levi Strauss, KK

Elisabeth Luce Moore Leadership Program for Chinese Women

The Henry Luce Foundation, Inc.

Global Engineering Education Exchange (GE³)

AT&T Foundation

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International Human Rights Internship Program

Danida

European Human Rights Foundation

Ford Foundation

The John D. and Catherine T. MacArthur Foundation

The John Merck Fund

Joyce Mertz-Gilmore Foundation

Swedish NGO Foundation for Human Rights

Kenneth Holland Regional Office Awards

Kenneth Holland Fund

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Estate of Susan Sawyer Holland

North American Regional Academic Mobility Program (RAMP)

U.S. Department of Education

GE Fund

North American Journalist Exchange

The Freedom Forum

United Negro College Fund Partnership

Ford Foundation

Capital Campaign

We are honored to announce an initial grant from the Ford Foundation of \$2.5 million, part of a \$5 million challenge grant to IIE in recognition of more than 75 years of achievements in international education. The \$10 million capital fund thus created will enable IIE to respond swiftly and effectively to new opportunities created by rapidly changing world events.

IIE has matched the first \$2.5 million of this challenge with generous contributions from Henry Kaufman and The Marion O. and Maxmillian E. Hoffman Foundation, Inc., as well as gifts related to the Institute's 75th Anniversary celebration in 1994. IIE is currently conducting a capital campaign, chaired by IIE Trustees Thomas S. Johnson and Henrik N. Vanderlip, to match the remaining \$2.5 million challenge.

We are grateful for these lead gifts and the Capital Campaign pledges and contributions (listed below) that have been received from friends and donors as of February 1, 1997.

\$1 MILLION +

The Marion O. and Maxmillian E. Hoffman Foundation, Inc.
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In addition to the Capital Campaign contributors listed at left, IIE is grateful for the valuable support provided by the individuals and organizations listed here. Unrestricted contributions to IIE provide the funds that allow us to meet critical international education needs.

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National Council of International Visitors
State of Colorado
University of Denver

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Gioia Marconi Braga, the daughter of the Italian Nobel Prize winning physicist and inventor of the wireless radio, Marchese Guglielmo Marconi, was a former Trustee of the Institute of International Education. She founded the Marconi International Fellowship in communications science to promote scientific and cultural relations between Italy, the United States and other countries. The following individuals and corporations made contributions in her memory after her passing in 1996 at the age of 80.

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Special Events

MIDWEST

1996 IIE MIDWEST ANNUAL BENEFIT DINNER

The benefit of the IIE/Midwest Region, featuring John S. Reed, Chairman & CEO, Citicorp and Citibank, was held at the Ritz-Carlton, Chicago, on July 17, 1996.

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1996 "MEXICAN EXTRAVAGANZA"

The annual benefit of the IIE/Rocky Mountain Region was held at the National Western Stock Show complex on January 6, 1996. More than 200 supporters attended the event which began with cocktails and mariachi music in the Beef Palace Auction Arena. A Mexican buffet followed in the colorfully decorated National Western Club. The evening culminated with attendance at the Mexican Rodeo.



IIE/Midwest Annual Benefit Dinner: (left to right) Benefit Dinner Speaker John S. Reed, Chairman & CEO, Citicorp & Citibank; Benefit Dinner Chair William B. Chiasson; IIE/Midwest Chair, Robert D. Stuart, Jr.

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1996 "FESTIVAL OF NATIONS" CELEBRATION

The Festival of Nations honored Russia, with a theme of The Cultural Legacy. The Honorable Thomas R. Pickering, U.S. Ambassador to the Russian Federation, and Vladimir Chkhikvishvili, Deputy Chief of Mission, Embassy of the Russian Federation, were IIE's honored guests at the gala held on September 7, 1996.

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1996 ANNUAL LUNCHEON

On March 7, 1996, IIE/Southern commemorated the 50th Anniversary of the Fulbright Program. The Honorable George Bush, 41st President of the United States, addressed over 900 guests at the Westin Galleria, Houston. The photographic exhibition, Fulbright Faces, was generously donated to IIE by Evin Thayer Photography.

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**WEST COAST
 FULBRIGHT 50TH
 ANNIVERSARY CELEBRATION DINNER**

On September 16, 1996, IIE/West Coast celebrated the 50th Anniversary of the Fulbright Student Program. Keynote speaker for the gala dinner was the Honorable George P. Shultz, former Secretary of State. In addition to Dr. Shultz, Charlotte Mailliard Swig, Chief of Protocol for the City of San Francisco; Gordon E. Moore, founder of Intel Corporation; and Alejandro Zaffaroni, founder of Syntex and Co-Chair and founder of Alza Corporation, were honored for their contributions to the cause of international understanding, which the Fulbright Program seeks to promote.

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Brigham Young University
 University of Utah

VERMONT

Johnson State College
 Middlebury College
 Norwich University
 Saint Michael's College

VIRGIN ISLANDS

University of the Virgin Islands

VIRGINIA

Christopher Newport University
 College of William & Mary
 George Mason University
 Hollins College
 Longwood College
 Mary Baldwin College
 Mary Washington College
 Marymount University
 Old Dominion University
 Radford University
 Randolph-Macon Woman's College
 Roanoke College
 Shenandoah University
 Sweet Briar College
 University of Richmond
 Virginia Polytechnic Institute & State University
 Washington & Lee University

WASHINGTON

Central Washington University
 City University
 Gonzaga University
 Green River Community College
 Pacific Lutheran University
 Pierce College
 Seattle Central Community College
 Seattle University
 Skagit Valley College
 South Puget Sound Community College
 Tacoma Community College
 University of Puget Sound
 University of Washington
 Washington State University
 Whitman College
 Whitworth College
 Yakima Valley Community College

WEST VIRGINIA

Marshall University
 West Virginia University

WISCONSIN

Beloit College
 Carroll College
 Edgewood College
 Lawrence University
 Marquette University
 Saint Norbert College
 University of Wisconsin, Madison
 University of Wisconsin, Milwaukee
 University of Wisconsin, River Falls
 Viterbo College

WYOMING

University of Wyoming

OVERSEAS U.S.

EGYPT

American University in Cairo

FRANCE

American University of Paris

GERMANY

Schiller International University

SWITZERLAND

Franklin College Switzerland

UNITED KINGDOM

American College in London
 Richmond College

INTERNATIONAL ASSOCIATES

AUSTRALIA

Griffith University
 IDP Education Australia
 Monash University
 University of New South Wales
 University of Western Sydney, Nepean

BELGIUM

Academic Cooperation Association

CANADA

Alberta Teachers' Association
 Association of Universities and Colleges of Canada
 Canadian Bureau for International Education
 Malaspina University-College
 Ministere des Communautés Culturelles et de l'Immigration

CHINA/HONG KONG

Chin Min College
 Chinese University of Hong Kong
 South China Institute

GERMANY

Deutscher Akademischer Austauschdienst
 Institut für Internationale Bildung, Berlin

ISRAEL

Hebrew University of Jerusalem

ITALY

Istituto per l'Arte e il Restauro

JAPAN

Bunkyo University Academic Inc.
 Doshisha University
 Hokuriku University
 Kansai Gaidai University
 Keio University
 Minnesota State University, Akita
 Obirin University
 Ryukoku University
 Tamagawa University
 Toyo Eiwa Women's University
 University of Aizu
 Waseda University

MEXICO

Instituto Tecnológico y de Estudios Superiores de Monterrey
 Universidad Autónoma de Guadalajara
 Universidad Autónoma de la Laguna
 Universidad de Las Américas
 Universidad del Valle de México

Universidad Iberoamericana
 Universidad La Salle
 Universidad Popular Autónoma del Estado de Puebla

NETHERLANDS

European Association for International Education
 Leiden University
 Netherlands Universities Foundation for International Cooperation

NEW ZEALAND

New Zealand Education International

ROMANIA

European Centre for Higher Education

SPAIN

Universidad de Navarra

SWEDEN

University of Karlskrona/Ronneby

UNITED KINGDOM

Central Bureau
 Middlesex University
 University of Hull
 UKCOSA: The Council for International Education
 University of Westminster

UNITED STATES

DISTRICT OF COLUMBIA
 Alliance for International Educational and Cultural Exchange
 American Association of Collegiate Registrars and Admissions Officers
 American Council on Education
 College Board
 Council of Graduate Schools
 Fulbright Association
 NAFSA: Association of International Educators
 Partners for International Education and Training

ILLINOIS
 Institute for American Universities
 Institute of European Studies
 Rotary Foundation

MARYLAND
 Association for International Practical Training

MISSOURI
 American Assembly of Collegiate Schools of Business

NEW YORK
 Council on International Educational Exchange

VERMONT
 World Learning

ABOUT THE

IIE Financial Statements...

The following describes the work of IIE in each functional area appearing in the audited financial statement.

**PROGRAM SERVICES:
SPONSORED PROGRAMS**
International Exchange of Persons

IIE brings foreign nationals to the United States for academic study and/or practical training and arranges for U.S. nationals to study, provide technical assistance, conduct research, teach, or serve as teaching assistants and business advisers abroad. IIE also arranges training in third countries and gives courses and seminars in participants' home countries.

For foreign students and professionals, IIE services include technical assistance to sponsors in assessing training needs, identifying or developing appropriate training programs, selecting participants, and arranging for their admission to training programs. Training sources include academic degree programs, specialized short courses, internships, orientation visits, study tours, and professional affiliations. IIE disburses sponsor funds; acts as participants' visa sponsor; monitors their progress; provides English-language training when necessary; arranges professional and social enrichment activities; and maintains liaison with the training providers.

For U.S. students and young professionals, IIE administers international study and professional development programs for a variety of public and private sponsors, including USIA, USAID, the U.S. Department of State, the U.S. Trade and Development Agency (USTDA), foreign governments, nongovernmental organizations, and educational and cultural institutions. IIE conducts the nationwide competition for the USIA Fulbright grants for graduate study, conducts auditions for grants in the performing arts, and administers grants to students going to countries without Fulbright Commissions.

Scientific Cooperation Activities

IIE provides international purchasing services to a number of international agricultural and other research institutes as well as to developing country universities and nongovernmental organizations.

Short-Term International Visitors

IIE arranges U.S. visits for foreign leaders and specialists, from both the public and private sectors, singly and in groups. Most are sponsored by the U.S. Information Agency Office of International Visitors. Each visit focuses on a specific theme, such as environmental protection, U.S. higher education, or the U.S. legal system. IIE arranges meetings with U.S. leaders and professionals, visits to cultural institutions, and home hospitality to provide a broad view of American life.

Assistance to Colleges and Universities

IIE offices in Bangkok, Budapest, Hanoi, Hong Kong, Mexico City, and Moscow (and, through the International Education Foundation, in Jakarta) administer and/or provide support services for the administration of tests of English-language competence and other standardized U.S. university admissions tests. The Educational Testing Service (ETS), and Sylvan Prometrics provide support for various testing activities in these offices. The Test of English in International Communication (TOEIC) is made available to corporations and government agencies in Indonesia, in cooperation with IEF and the Chauncey Group.

**INSTITUTE EDUCATIONAL AND
ARTS SERVICES**
Publications, Census, Counseling, Library, and Reference Services

IIE conducts research and publishes findings relevant to all aspects of international education. IIE's annual census of international student flows between the United States and other countries is the basis of an annual publication, *Open Doors*. IIE researches and publishes comprehensive directories of study abroad programs and provides information and advice on international study in its New York, regional, and overseas offices. IIE also maintains a specialized international education information center in New York.

Overseas and regional office activities

IIE offices in Bangkok, Budapest, Hanoi, Hong Kong, Mexico City, and Moscow provide information and educational services to students, universities, the business community, and government officials in the regions they serve, in addition to supporting IIE projects in their regions. IIE/Hong Kong-China, IIE/Mexico, and IIE/Bangkok maintain information centers on U.S. higher education, advising thousands annually, and conduct outreach programs for schools in their regions. USIA provides support to IIE/HK and IIE/Mexico for these activities.

U.S. regional offices in Chicago, Denver, Houston, and San Francisco develop and conduct locally supported exchanges and support national IIE projects, including supervising IIE-related students in their regions, monitoring their progress, and arranging professional enrichment programs, and home hospitality. They also stimulate international awareness through discussion groups, seminars, and school outreach programs. IIE offices in Denver and Houston serve as centers for programming USIA international visitors.

Arts Services, Student Activities, Conferences, and Projects

This category includes administrative costs of IIE's Arts International program as well as administrative costs of conferences and seminars on key international education issues. IIE maintains an emergency loan fund for foreign students.

SUPPORTING SERVICES
Management and General

This function includes expenses of running IIE as a whole, from human resources management to equipment maintenance. IIE continued in 1996 to invest in equipment, maintenance, and staff training to extend and upgrade its worldwide electronic communications capabilities.

Fundraising

This function is devoted to raising unrestricted funds to support IIE educational services to the public and to provide start-up funding for IIE-initiated programs to meet emerging needs. Funds come from individuals, corporations, and foundations as well as from fundraising benefits honoring corporate and civic leaders.

Program Development

This function includes developing special IIE initiatives and finding support for them, as well as coordinating development of IIE proposals to obtain grants and contracts from governments, foundations, corporations, academic institutions, nongovernmental organizations, and individuals to implement specific projects. Those IIE implemented in 1996 are described and/or listed in this report.

Effective October 1, 1995, the Institute adopted Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards No. 116, "Accounting for Contributions Received and Contributions Made" and FASB Statement of Financial Accounting Standards No. 117, "Financial Statements of Not-for-Profit Organizations." The adoption of these FASB Statements is reflected in the accompanying IIE financial statements for the 1996 fiscal year.

Statement of Financial Position

SEPTEMBER 30, 1996

ASSETS

ASSETS:

Cash	\$1,545,700
Reimbursable expenditures under contracts in progress	5,606,000
Contributions receivable	773,300
Investments, at cost (except for perpetual trust assets held by third parties which are recorded at market)	23,356,700
Prepaid expenses and other current assets	1,578,600
Land, building and equipment, at cost-	
Land	987,500
Building	4,177,800
Equipment	9,707,600
	14,872,900
Less- Accumulated depreciation	10,180,900
Total land, building and equipment	4,692,000
Total assets.....	<u>\$37,552,300</u>

LIABILITIES AND NET ASSETS

LIABILITIES:

Accounts payable and accrued expenses	\$6,136,500
Deferred income	6,395,200
Total liabilities.....	<u>12,531,700</u>

NET ASSETS:

Unrestricted	6,122,100
Temporarily restricted	14,877,300
Permanently restricted.....	4,021,200
Total net assets	25,020,600
Total liabilities and net assets.....	<u>\$37,552,300</u>

IIE's financial statements are audited on an annual basis by Arthur Andersen LLP. The Statement of Financial Position, as of September 30, 1996, and Statement of Activities and Statement of Cash Flows for the year ended September 30, 1996 are part of IIE's financial statements. The complete audited financial statements are available upon request. Please contact the Controller, Institute of International Education, 809 United Nations Plaza, New York NY 10017, 212-984-5475.

Statement of Activities

FOR THE YEAR ENDED SEPTEMBER 30, 1996

REVENUES:	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Sponsored programs	\$ 75,745,000	\$ ---	\$ ---	\$ 75,745,000
Contributions	774,500	5,809,600	---	6,584,100
Investment income	988,000	575,600	299,300	1,862,900
Rental income-				
Revenues	1,449,700	---	---	1,449,700
Direct costs	<u>732,100</u>	<u>---</u>	<u>---</u>	<u>732,100</u>
Net revenues from rental	<u>717,600</u>	<u>---</u>	<u>---</u>	<u>717,600</u>
Sales of publications	530,100	---	---	530,100
Special events-				
Contributions	517,000	---	---	517,000
Direct costs	<u>158,300</u>	<u>---</u>	<u>---</u>	<u>158,300</u>
Net revenue from special events	<u>358,700</u>	<u>---</u>	<u>---</u>	<u>358,700</u>
Membership fees	279,600	---	---	279,600
Miscellaneous income, net	98,700	---	---	98,700
Net assets released from restrictions-				
Satisfaction of program restrictions	<u>3,919,100</u>	<u>(3,919,100)</u>	<u>---</u>	<u>---</u>
Total revenues	<u>83,411,300</u>	<u>2,466,100</u>	<u>299,300</u>	<u>86,176,700</u>
EXPENSES:				
Sponsored programs-				
International exchange of persons	65,754,000	---	---	65,754,000
Scientific cooperation activities	1,920,900	---	---	1,920,900
Short-term international visitors	6,318,800	---	---	6,318,800
Assistance to colleges and universities	<u>2,719,200</u>	<u>---</u>	<u>---</u>	<u>2,719,200</u>
Total sponsored programs	<u>76,712,900</u>	<u>---</u>	<u>---</u>	<u>76,712,900</u>
Institute, educational and arts services-				
Publications, census, counseling, library and reference services	1,622,600	---	---	1,622,600
Overseas and regional office activities	876,600	---	---	876,600
Art services, student activities, conferences and projects	<u>329,100</u>	<u>---</u>	<u>---</u>	<u>329,100</u>
Total Institute, educational and arts services	<u>2,828,300</u>	<u>---</u>	<u>---</u>	<u>2,828,300</u>
Total program services	<u>79,541,200</u>	<u>---</u>	<u>---</u>	<u>79,541,200</u>
Supporting services-				
Management and general	3,135,800	---	---	3,135,800
Fund-raising	345,400	---	---	345,400
Program development	<u>1,018,700</u>	<u>---</u>	<u>---</u>	<u>1,018,700</u>
Total supporting services	<u>4,499,900</u>	<u>---</u>	<u>---</u>	<u>4,499,900</u>
Volunteer service/in-kind contribution expense	<u>101,600</u>	<u>---</u>	<u>---</u>	<u>101,600</u>
Total expenses	<u>84,142,700</u>	<u>---</u>	<u>---</u>	<u>84,142,700</u>
Excess (deficiency) of revenue over expenses before cumulative effect of accounting change and assets encumbered by restrictions	<u>(731,400)</u>	<u>2,466,100</u>	<u>299,300</u>	<u>2,034,000</u>
Net assets encumbered by restrictions	<u>(919,100)</u>	<u>919,100</u>	<u>---</u>	<u>---</u>
CUMULATIVE EFFECT OF ACCOUNTING CHANGE	<u>---</u>	<u>6,918,100</u>	<u>1,924,700</u>	<u>8,842,800</u>
Excess (deficiency) of revenue over expenses after cumulative effect of accounting change and assets encumbered by restrictions	<u>(1,650,500)</u>	<u>10,303,300</u>	<u>2,224,000</u>	<u>10,876,800</u>
NET ASSETS, beginning of year	<u>7,772,600</u>	<u>4,574,000</u>	<u>1,797,200</u>	<u>14,143,800</u>
NET ASSETS, end of year	<u>\$ 6,122,100</u>	<u>\$ 14,877,300</u>	<u>\$ 4,021,200</u>	<u>\$ 25,020,600</u>

Statement of Cash Flows

FOR THE YEAR ENDED SEPTEMBER 30, 1996

CASH FLOWS FROM OPERATING ACTIVITIES:

Change in net assets.....	\$10,876,800
Adjustments to reconcile change in net assets to net cash provided by operating activities-	
Cumulative effect of accounting change	(8,842,800)
Depreciation.....	666,100
Increase in reimbursable expenditures under contracts in progress.....	(1,545,900)
Decrease in contributions receivable	866,300
Increase in prepaid expenses and other current assets.....	(447,500)
Increase in accounts payable and accrued expenses.....	1,079,500
Increase in deferred income	266,600
Unrealized gain on trusts held by third parties in perpetuity.....	(299,300)
Net realized gains on investments.....	(466,400)
Net cash provided by operating activities.....	<u>2,153,400</u>

CASH FLOWS FROM INVESTING ACTIVITIES:

Purchase of equipment	(474,000)
Purchase of investments.....	(62,650,600)
Proceeds from sale of investments.....	60,194,800
Net cash used in investing activities.....	<u>(2,929,800)</u>
Net decrease in cash and cash equivalents	(776,400)

CASH AND CASH EQUIVALENTS, beginning of year2,322,100

CASH AND CASH EQUIVALENTS, end of year\$1,545,700

INSTITUTE OF INTERNATIONAL EDUCATION

US REGIONAL OFFICES

IIE/MIDWEST REGIONAL OFFICE

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Chicago IL 60611-3580
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Fax: 312-644-3759
URL: www.iie.org/midwest/
Robert S. Houston, *Director*

IIE/NORTHEAST

809 United Nations Plaza
New York NY 10017-3580
Telephone: 212-984-5313
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Nancy Mills, *Assistant Director*

IIE/ROCKY MOUNTAIN REGIONAL OFFICE

700 Broadway
Suite 112
Denver CO 80203
Telephone: 303-837-0788
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Kyle Reno, *Director*

IIE/SOUTHERN REGIONAL OFFICE

515 Post Oak Boulevard
Suite 150
Houston TX 77027-9407
Telephone: 713-621-6300
Fax: 713-621-0688
URL: www.iie.org/southern/
James N. Falk, *Director*

IIE/WEST COAST REGIONAL OFFICE

41 Sutter Street
Suite 510
San Francisco CA 94104
Telephone: 415-362-6520
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Carl Zachrisson Jr., *Director*

OVERSEAS OFFICES

IIE/EAST CENTRAL EUROPE

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IIE/HONG KONG AND CHINA

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Chinese University of Hong Kong
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Hong Kong
Marsha Lee, *Director*

IIE/LATIN AMERICA

Educational Counseling Center
Londres 16, 2nd floor
Col. Juarez
Mexico DF
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Telephone: 525-703-0167
Fax: 525-535-5597
E-mail: iie@profmexis.sar.net
URL: www.iie.org/latinamerica/

Mailing address:

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American Embassy
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Laredo TX 78044-3087
Alan Adelman, *Director*

IIE/RUSSIA AND EURASIA

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Kristy Kelly, *Director*

IN INDONESIA

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12980 Indonesia
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E-mail: ief@indo.net.id
Kay Ikranagara, *Director*

PROJECT MANAGEMENT OFFICES/REPRESENTATIVES

in Egypt, Namibia, Philippines, Ukraine

The Institute of International Education has 17 offices around the world. Regional and overseas offices are listed on this page. At right are IIE's New York and Washington offices, and a telephone reference guide to selected programs and services.