

# Natural Gas Contract Negotiation

## Course Overview

# Course Overview, Cont'd

## Background:

- Nigerian Gas Sector Strategy Study
- Nigerian Gas Sector – Diagnostic Report and Nigerian Gas Sector – Options for Reform
- Workshop on the Nigerian Gas Strategy, December 9-10, 2002. Broad policy direction for further development of a Nigerian Natural Gas Strategy
- Nigerian Natural Gas Strategy Consultation Paper

# Course Overview, Cont'd

## Course Objective

Principles and Provisions of E&P Agreements and GS&P Agreements in the overall context of the integrated chain of gas activities from reservoir to market with emphasis on Gas Industry Development.

# Course Overview, Cont'd

## Course Contents

- Introduction to Gas Industry
- Overview of Gas Industry
- Planning for Gas Industry Development
- Principles and Major Provisions of E&P Agreements and GS&P Agreements
- Presentation and Discussions of the Nigerian Natural Gas Strategy Consultation Paper
- Contract Negotiations, Role Playing

# Course Overview, Cont'd

## Course Materials

- Overview of World Gas Industry, 2001 and Long Term Outlook
- Managing Gas Industry Development
- The Commercialization Process in Exploration and Production Agreements
- Long Term Gas Contracts, Principles and Applications
- Natural Gas Contract Negotiations