



The Power
of International
Education

Workforce Development at IIE

Founded in 1919, the **Institute of International Education** (IIE) is a global leader in international education, designing and implementing programs that advance scholarship, build economies, and promote access to opportunity around the globe. IIE works with diverse partners to create customized global workforce development programs aimed at providing youth with work, training, and education opportunities across a variety of fields. Learn more at www.iie.org.

IIE's Approach to Workforce Development

- **Aligns Labor & Market Needs** – Workforce development programs must address both supply-side and demand-side needs. Through IIE's entrepreneurship training modules and wraparound support services, individuals are able to create opportunities for themselves and others in their communities, while IIE's collaboration with community stakeholders simultaneously encourages formal job creation.
- **Moves Beyond Training** – Impactful workforce development requires more than just providing trainings. IIE employs holistic programming that addresses the foundational skills and community support networks needed for success. IIE provides continuous coaching and mentoring to all participants and actively engages community members, such as families, local governments, and disabled persons organizations, to create an enabling environment for the individuals it serves.
- **Builds Local Partnerships** – IIE prioritizes working with local partners to develop and deliver unique workforce development programs tailored to meet the needs of local markets and communities. By working closely with community organizations, local governments, and higher education institutions, IIE's multi-layered and scalable models are adapted and sustained by its partners.
- **Serves Marginalized Communities** – IIE centers its workforce development programs around serving individuals across a variety of ethnic, cultural, religious, racial, and educational backgrounds, particularly seeking to support poor and vulnerable youth, women, and persons with disabilities.

Program Highlight: USAID JAdi Pengusaha MandiRI

In partnership with USAID, JAdi Pengusaha MandiRI (Become an Independent Entrepreneur, or JAPRI) equipped poor and vulnerable individuals in Indonesia with basic entrepreneurship skills and access to business coaching and mentoring to improve work opportunities through self-employment. During its proof of concept and full implementation phases (2017-2021), JAPRI provided youth ages 18-30 with entrepreneurship knowledge, basic business skills, and holistic support. Due to the success of the model, USAID later expanded JAPRI to support women (2019-2022) as well as persons with disabilities (2020-2022).



The IIE Advantage

IIE has managed USAID programs for over 40 years in diverse sectors including workforce development, capacity building, university partnerships, and scholarship and fellowship management. With a dedicated USAID team based in Washington, DC, our systems and infrastructure are tailored to build and support institutions around the world. Working with IIE ensures:

- **Comprehensive internal systems and capacities** in place to manage complex USAID projects
- **High standards of compliance, fiscal management, and execution** with support from IIE's Grants and Contracts, IT, Finance, and Internal Audit teams
- **Cost-saving measures** through leveraging existing systems, tools, and partnerships
- **Partner knowledge sharing and capacity building** to support sustainability best practices



Contact Us

Interested in learning more about how IIE designs and leads workforce development programs?

Contact David Simpson, USAID Programs Director, at DSimpson@iie.org

